

# Customer Success Stories

- ◆ This document presents Customer Success Stories for **ROTOCONTROL** leading edge inspection, slitting, rewinding and die cutting finishing machines



# Kimoha Entrepreneurs Ltd.

- ◆ Purchased a ROTOCONTROL RSC Slitter/Rewinder Inspection Machine with a fully integrated Vision System from Nikka Research

- ◆ **Mr. Vinesh Bhimani**, Kimoha **Managing Director**, commented: *“I originally met with ROTOCONTROL at Labelexpo India. As a result of increase in production demand, we needed to expand our Finishing Machine capacity. We opted for the ROTOCONTROL RSC due to its integration with the Nikka Research Vision System, the Vacuum Splice Table option enhancing Operator efficiency, and the 100% servo Bosch Rexroth Drives for our tension critical material.”*



# Coastal Labels

- ◆ Purchased a ROTOCONTROL EDM200 Over-printing Press
- ◆ **Marius Sullwald**, Coastal Labels **Managing Director**, was astounded with the speed and ease of the machine installation. “*Within two hours we were running our first print job. The EDM200 provides Coastal Labels leading edge technology to efficiently deliver superior quality pressure sensitive labels to our customers.*” In addition to ROTOCONTROL machines, ROTOTEC is also a key Tooling supplier for Coastal Labels.



**ROTOCONTROL**

your finishing partner

# Ferroprint

- ◆ Purchased a ROTOCONTROL RSC 540mm Slitter/Rewinder

- ◆ **Jeremy Ferrow**, Ferroprint **Managing Director**, commented "*Delivery of quality and commitment to service are key principles for Ferroprint. ROTOTEC has proven both as our supplier of Dies and I am certain the same quality and service will be delivered with the ROTOCONTROL RSC finishing machine. ROTOTEC is our official supplier for both Dies and ROTOCONTROL Finishing Machines.*"



# Zircon Technologies India

- ◆ Purchased a ROTOCONTROL RSC Slitter/Rewinder then sent LOI for 3 additional machines

- ◆ **Mr. Sanjeev**, Zircon **Managing Director** and his team expressed great satisfaction with their first ROTOCONTROL RSC Slitter/Rewinder machine, specifically with the Advanced Missing Label Detection system which records events individually per lane. After observing the machine performing and positioning the missing label at 300m/min consistently and accurately, without comprising the slitting accuracy, Mr. Sanjeev stated: *"ROTOCONTROL will be our finishing partner from now on."*



# Reynders

- ◆ Purchased four ROTOCONTROL Slitter/Rewinder machines

- ◆ **Marc Reynders, CEO** of Reynders\_Label Printing commented, *“Our current investment of three ROTOCONTROL inspection machines has proved very beneficial for label production at Reynders Etiketten nv. Significant growth within Reynders Pharmaceutical Labels resulted in a need to expand our slitting/rewinding and inspection capacity, and we naturally opted to invest in another ROTOCONTROL machine”*.



# Multiprint Labels

- ◆ Purchased a ROTOCONTROL RSC Slitter/Rewinder 340mm web width with an added Die Station
- ◆ **Chris Bobbert**, Multiprint Labels **Managing Director and General Manager** commented:
 

*“Quality is one of the most important aspects of our business. To maintain our high standard of quality, Multiprint Labels invests in technology that will provide an equally high return in investment, which is why we selected the ROTOCONTROL RSC. The ability to inspect, slit, rewind and die cut our large variety of material on one machine is the type of versatility that we require to keep us at the leading edge.”*



# JSC Taflex

- ◆ Purchased a ROTOCONTROL RSC Slitter/Rewinder and RSP 440 with vertical vacuum splice table
- ◆ *“After witnessing the ROTOCONTROL RSC machine with an AVT Vision System running with my own test materials, I was very impressed with the performance. I would like to have more ROTOCONTROL machines in my factory”* commented **Azat Gabidullin** **Member of the Board.**”



# Reslan

- ◆ Purchased two RSC Slitter/Rewinder Machines
- ◆ **Omer Surucuer, Sales Engineer** , of Feyzi A.S. commented: *"We recently met with Reslan Owner Mr. Sedat Soysev, General Manager Mr. Alican Erzi, and Plant Manager Mrs. Neşe Görü. They were pleased with production results from their first ROTOCONTROL RSC 330mm machine equipped with a Nikka Vision System and how quickly their operators embraced the new machine."*



# Baumgarten

- ◆ Purchased a RSC 540 Slitter/Rewinder Machine

- ◆ **Ronaldo Baumgarten Jr., Managing Director of Baumgarten** commented: *"Baumgarten is committed to technological partnerships with renowned equipment suppliers. "After seeing a demo of a ROTOCONTROL machine at Labelexpo America, we were convinced their innovative technology would benefit our production needs and provide the latest high quality finishing machine."*



# Grafimax

- ◆ Purchased a RSC Slitter/Rewinder Machine
- ◆ **Mr. Elimar Reinhold, Founder of Grafimax** commented: "*Grafimax heavily invests in the latest industry technology to maintain our high standards of producing top quality product for our customers. After meeting with FORPACK and ROTOCONTROL to learn more about the RSC Slitter Rewinder Inspection Machine, we made the decision to purchase based on our production needs and knowing we could count on local support from FORPACK.*"



# New Era Labels

- ◆ Purchased a ROTOCONTROL RSC Slitter/Rewinder
- ◆ **Mr. Raj Chhita, Operations Director** with Golden Era Group commented, *"Our decision to invest in the RSC Slitter Rewinder Inspection Machine technology was based on the flexibility it provides with our varied production requirements, and the added benefit of 100% vision inspection. Having access to local technical and sales support from ROTOTEC, was also a key factor in our decision to select ROTOCONTROL."*



Above photo courtesy of PACKAGiNG & Print Media

# Advanced Labels

- ◆ Purchased a ROTOCONTROL RSC Slitter/Rewinder
- ◆ **Mr. Richard Jones, Managing Director,** commented: *"We evaluated other finishing machines and proposals, but chose ROTOCONTROL after seeing the machine in production at another ROTOCONTROL customer site. Since the installation, I am extremely impressed not only with the machine, but with the outstanding service I have received throughout the entire process from ROTOTEC."*



**ROTOCONTROL**

your finishing partner

# Uniprint

- ◆ Purchased a ROTOCONTROL RSC Slitter/Rewinder
- ◆ **Liam Gibson**, Uniprint **Technical/Production Manager** commented: *“This is our first ROTOCONTROL Slitter/Rewinder machine in the factory. The production team is pleased with the smooth installation and successful production results from the advanced S-Drive Servo Technology capability to run our unsupported film material. As our production needs continue to grow, we plan to utilize more ROTOCONTROL finishing machine technology.”*



# Label Leaders

- ◆ Purchased a EDM200 Flexo Machine

- ◆ **Factory Manager Craig Stange** commented: *"We plan to utilise the EDM200 in short-run production of generic labels requiring a change in the description of the product"* states Craig Stange. *"The speed and ease of job setup and changeover in addition to the flexibility in producing smaller runs of unique labels led to our decision to invest in the ROTOCONTROL EDM200."*



Above photo courtesy of PACKAGiNG & Print Media

# S&N Labels

- ◆ Purchased RSD 440 with 2 die stations and DRM turret
- ◆ *“After doing business with Patrick for many years, we naturally accepted his invitation to view the ROTOCONTROL RSD 440 in Germany” states **Simon Grisdale, Managing Director** of S&N Labels. **Tim Grisdale, Production Manager** of S&N Labels states: “The demonstration exceeded our expectations, especially the DRM dual rewind semi-automatic turret technology. After doing the calculations on time saved it was easy to justify ordering the additional option.”*



# SA Litho

- ◆ Purchased three ROTOCONTROL RSC Slitter/Rewinders
- ◆ *“We considered ABG, RotoControl, Pratti and Scantech, **Leon Witbooi**, SA Litho **Managing Director** relates. “In the end, RotoControl won the day; and we bought three RSC 340 slitter rewinders, complete with AVT Helios 100% inspection systems. We had a number of criteria for this purchase, and RotoControl matched them all, including local support, specifically Cape Town-based support, headed by Pascal Aengenvoort.”*



Above photo courtesy of PACKAGING & Print Media

# For Additional Information

**ROTOCONTROL**

your finishing partner

- ◆ Visit us online at [www.ROTOCONTROL.com](http://www.ROTOCONTROL.com)

