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## FOR IMMEDIATE RELEASE

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# **ROTOCONTROL** signs Distribution Agreements in France and South Africa

TMT Labels will distribute ROTOCONTROL leading edge inspection, slitting, rewinding and die cutting finishing machines for the narrow web industry in France, and ROTOTEC throughout South Africa Ahrensburg, Germany (May 6, 2009) - Ralph Beier, ROTOCONTROL International Sales Manager, today announced the signed exclusive distribution agreements with TMT Labels in France and ROTOTEC in South Africa who will provide ROTOCONTROL leading edge inspection, slitting, rewinding and die cutting finishing machines for the narrow web industry.

For more than 30 years TMT Labels has been a successful distributor of Gallus group products and services in France, and provides extensive technical pre-sale consultation and post-sale service and support.

"The team at TMT have a reputation for understanding customer needs and technical savvy making them a natural choice for our partners in France" states Ralph Beier.

Patrick Salhofer, Managing Director of TMT Labels commented, "French label converters are very demanding with respect to advanced technology and flexibility. It quickly became clear to us that ROTOCONTROL was uniquely positioned to deliver".

Head office of ROTOTEC is in Cape Town with satellite Sales and Service offices also residing in Durban and Johannesburg offering service and support throughout South Africa. ROTOTEC is a joint venture of the former Rotoflex South Africa and The Engraving Company (TEC) headed by Michael Aengenvoort and Antron Hendricks.

"South Africa is a key market for ROTOCONTROL" states Ralph Beier. "With years of industry experience and support, ROTOTEC is the partner of choice in providing direct service to our customers in South Africa."

Michael Aengenvoort of ROTOTEC said "We are enthusiastic about distributing ROTOCONTROL inspection, cutting and rewinding finishing machines throughout South Africa. Our customers are in markets that demand machines with high-speed, consistent quality and reliable service that ROTOTEC and ROTOCONTROL can mutually deliver.

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## **About TMT Labels**

Serving over 200 label converters in France, TMT Labels is the leading supplier of printing and converting solutions for the narrow and mid-web markets. TMT Labels represents the Gallus group (Switzerland & Germany) since 1973, building a lasting relationship focused on customers' needs. In 2009, TMT Labels completed its product portfolio with the innovative finishing and high-speed inspection machines from ROTOCONTROL (Germany).

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## **About ROTOTEC**

ROTOTEC is a joint venture that provides more than 30 years experience in precision engraving and die sinking and high-speed inspection and die cutting machines for the narrow web and label industry. Headquartered in Cape Town with satellite Sales and Service offices in Durban and Johannesburg, ROTOTEC is the distributor of choice for the narrow-web industry in South Africa.

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# About ROTOCONTROL

ROTOCONTROL designs and manufactures leading edge inspection, slitting, rewinding and die cutting finishing machines for the narrow web industry. Available globally, ROTOCONTROL offers machines from smaller basic rewinders to feature rich, sophisticated models with multiple options. All utilize S-Drive Servo Technology enabling maximum web control for the most delicate film and foil materials. Headquartered in Ahrensburg (Hamburg), Germany ROTOCONTROL maintains the highest level of product quality through ease of use, absolute control and flexibility. ROTOCONTROL is the partner of choice in the finishing of label products.

Visit the ROTOCONTROL website at <a href="https://www.rotocontrol.com">www.rotocontrol.com</a> for additional company and product information.

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