

FOR IMMEDIATE RELEASE

## Print Veteran André Klinkow Joins ROTOCONTROL

*As ROTOCONTROL's Western Europe Sales Manager, André brings decades of label finishing and digital print expertise to the new role.*

LINAU, Germany (March 16, 2020) – ROTOCONTROL welcomes print veteran André Klinkow as Western Europe Sales Manager for further increased representation of its [range of high-speed label and digital hybrid finishing machines](#). This marks the third recent addition to ROTOCONTROL's sales organization, following the announcement of [Artur Gondek as Area Sales Manager](#) and [Francisco Soto as Director of Sales Latin America \(including Florida, USA\) & Caribbean](#).

Klinkow brings 30+ years experience exclusively in offset & digital printing and label finishing, beginning with an apprenticeship program with an offset printer in 1985. He started his career as an offset operator at Druckerei Gronenberg; moved into plant manager roles in digital and offset printing for two other German printers; then expanded into sales management positions with digital press manufactures Kodak and HP Indigo, and recently with OneVision Software and AB Graphic International.



**André Klinkow, Western Europe Sales  
Manager for ROTOCONTROL**

An impressive number of academic qualifications are also held by Klinkow with two degrees specializing in print technologies, an Economics & Business Administration degree which he completed while working full-time, and a Master of Business Administration (MBA) degree. Klinkow is based in Hamburg near ROTOCONTROL's headquarters, soon to be re-located in Siek.

As ROTOCONTROL's Western Europe Sales Manager, Klinkow is responsible for direct sales and working with local agents. "With an increasing demand for digitalization in label printing and the associated necessary finishing, I see an incredible growth opportunity for ROTOCONTROL," said Klinkow. "Over the years, ROTOCONTROL has proven its commitment to developing premium label finishing systems, especially focusing on compatibility with digital label printing presses. Rounded out with its recent addition of the Ecoline range of entry-level label finishing machines, it's an exciting time to represent ROTOCONTROL and bring my relative experience and expertise to the organization at an international level."

Marco Aengenvoort, ROTOCONTROL managing director commented: "André's years of experience in digital printing and label finishing is highly admirable," said Aengenvoort. "He has built strong connections with narrow web label printers and converters throughout Europe, and his extensive knowledge of this market is of great value to ROTOCONTROL, our partners, and especially our customers."

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### **About Rotocontrol International GmbH**

ROTOCONTROL, a wholly owned subsidiary of EMT International ([www.emtinternational.com](http://www.emtinternational.com)), designs and manufactures leading-edge finishing machines for label inspection, slitting, rewinding, die cutting, overprinting, digital and booklet printed labels, for converters in the narrow web industry. Available globally, ROTOCONTROL offers machines from smaller basic rewinders to feature-rich, sophisticated models with multiple options featuring S-Drive servo technology enabling maximum web control for the most delicate film and foil materials.

With facilities in Germany and the USA, ROTOCONTROL maintains the highest level of product quality through ease of use, absolute control and flexibility with a focus on operator safety and efficiency. ROTOCONTROL is the partner of choice in the finishing of label products.

### **Meet us at the Finish Line**

[www.rotocontrol.com](http://www.rotocontrol.com)

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